

2012 Burpee Home Gardens® Vegetables & Herbs **POP** Information

Burpee Home Gardens POP is FREE...you only pay for shipping!

• Tell shoppers they've found the best brand in the fastest-growing category.

 Banner, sign and benchcards include Burpee Garden Coach™ callout to inspire gardeners to sign up.

· For product merchandised on grower carts, use one or more vertical cart banners and cart card with pricing.

· For product merchandised on benches, use bench tape and a bench card with pricing.

· Order several styles of "off the shelf" POP from Ball Seed.

 You can also download variety-specific benchcards plus the Smart Tag benchcard at ballhort.com/burpeehomegardens

· Find a listing of recommended POP based on unit volume per retail location at ballhort.com/burpeehomegardens.



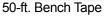
10 x 7-in. Cart/Benchcards



10 x 7-in. Smart Tag Benchcard Download this card and others at ballhort.com/burpeehomegardens









16 x 30-in. "To Go" Sign





The vegetable varieties you know and love.

Las variedades vegetales que conoce y le encantan.

burpeehomegardens.com



19 x 52-in. Vegetable Vertical Cart Banner

Ball



Ball

USDA

BURPEE

2012 Burpee Home Gardens[®] Vegetables & Herbs Tag Information

Burpee Home Gardens tags are available only through Ball.

• Shoppers can "snap" the Microsoft Tag on every label and have varietyspecific info and care tips delivered right to their smart phone.

• Available in two sizes for single varieties, plus "To Go" style.

• Small and large tags are also available with the USDA organic seal to support organic production.

• Tags are drop-shipped directly from the tag manufacturer on your specified timeline.

• Each saleable unit must include one Burpee Home Gardens tag.

• Find the up-to-date list of available tags and place your order at **ballhort.com/burpeehomegardens**.

Tag Cost

Large: \$57.30 per 1,000 delivered Order in bundles of 50.

Small: \$48.15 per 1,000 delivered Order in bundles of 50.

To Go: \$117.00 per 1,000 delivered Order in bundles of 25.

Royalty: \$0.14 per tag

